

International Industrial Sourcing & Maintenance Solutions

Vienna | September 2026

Spare Parts | Obsolete Parts | Reverse Engineering |
Retrofit & Industrial Services | Special Vehicle Parts



Founded in 2019

Vienna-based technical commercial agency focused on International industry.

We connect industrial customers with qualified manufacturers and specialist suppliers for critical components, replacements and technical solutions.

Our strength combines decades of sales and project-management experience with a flexible international supplier network.

Mission

Keep industrial assets running by solving difficult sourcing and replacement challenges.

Vision

To become a trusted partner for industrial sourcing, obsolescence and retrofit solutions.

Core Values

- Technical understanding
- Speed and reliability
- Transparency and trust
- Long-term partnership

International Industrial Sourcing & Maintenance Solutions

Four core capabilities:

- Spare Parts – reliable sourcing for industrial equipment
- Obsolete Parts – alternatives when OEM supply ends
- Reverse Engineering – parts from drawings, samples or technical data
- Retrofit & Industrial Services – modernization, replacement and project support
- Special Vehicle Parts

Target industries:

Energy | Steel | Petrochemical | Chemical |
Paper | Cement | Process Industry | Vehicle Construction



01

One Point of Contact

One sourcing partner for multiple technologies, manufacturers and countries.

02

Hard-to-Find Expertise

Focus on difficult, obsolete and customer-specific components.

03

Speed & Flexibility

Alternative supply routes and pragmatic solutions when standard procurement is too slow.

04

Technical Partnership

From identification and sourcing to replacement, retrofit and project coordination.



1

Drives & Motors

Industrial motors, frequency converters, special drives and motor repair

2

Gearboxes & Power Transmission

1:1 replacements, special gearboxes, gears, couplings and hydraulic drives

3

Process & Mechanical Parts

Pumps, valves, heat exchangers, machined parts, castings and customer-specific components

4

Conveying & Plant Components

Belt conveyor components, wear parts, special welding and paper-industry refiner plates

Not limited to a fixed catalogue: PJS Solutions sources according to the customer's technical requirement.



Industry	Typical environment	PJS opportunity
Energy & Power	Power plants, substations, utilities	Motors, gearboxes, HV components, retrofit
Steel & Metallurgy	Steel mills, foundries, rolling mills	Drives, gears, hydraulics, wear parts
Refining & Petrochemical	Refineries and process plants	Mechanical/process spares, obsolete parts
Chemical & Fertilizer	Continuous process production	Pumps, valves, drives, engineered parts
Paper & Pulp	Mills and converting plants	Refiner plates, motors, gearboxes, MRO
Cement & Minerals	Cement and mineral processing	Gearboxes, conveying, wear components
Industrial OEM / EPC Vehicle Construction	Machine/Vehicle builders and project partners	Special components and project sourcing

1

Assessment

Clarify installed equipment, technical constraints, operating conditions and required outcome.

2

Replacement / Retrofit

Develop 1:1 replacement, modernization or efficiency solution with specialist partners.

3

Project Coordination

Coordinate suppliers, technical interfaces, commercial topics, logistics and implementation.

4

Industrial Services

Support specialist maintenance, repair, cleaning, commissioning and customer-specific industrial projects.

PJS-Solutions combines commercial agility with technical coordination –
one interface from problem to solution.

Thank You

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Looking forward having a successful future together.

